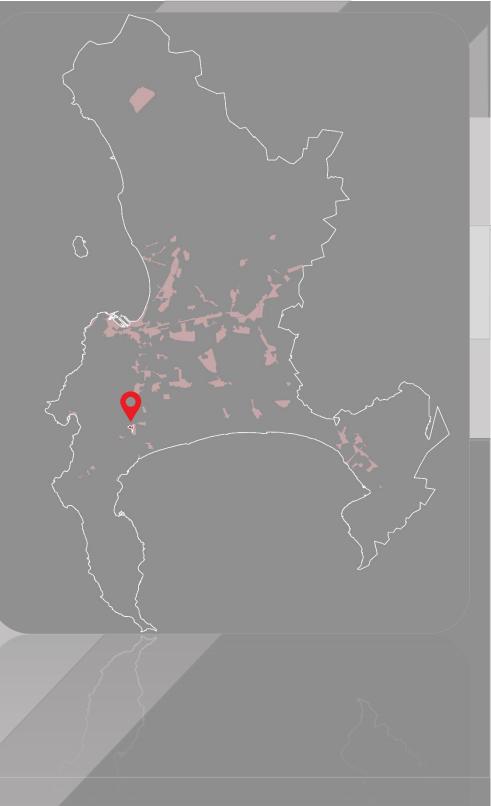
TOKAI

ECONOMIC AREA PROFILE

TREND ANALYSIS 2012-2022



June 2025





Making progress possible. Together.

ACKNOWLEDGEMENTS

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DISCLAIMER:

The information contained herein is provided for general information only which is not intended to provide definitive answers and as such, is only intended to be used as a guide.

Whilst we strive to provide the best information at our disposal and take reasonable measures to ensure that it is up-to-date and correct, we make no representations or warranties of any kind, express or implied, about the completeness, accuracy, reliability, suitability or availability of information for any purpose. Any reliance you place on the information is at your own risk.



This update of ECAMP is further aligned with the Urban Planning & Design Department's business strategy to leverage spatial intelligence to unlock value within Cape Town's space economy by:

a) Tracking the performance and implementation of its spatial development framework policies

b) Developing the evidence base to inform and adjust said spatial policy

c) Supporting spatially targeted investment and decision-making

d) Providing a spatial lens of economic data within the Cape Town context

The following strategic objectives and programmes support the update of ECAMP:



INTEGRATED SUSTAINABLE PLANNING

INTEGRATED DEVELOPMENT PLAN 2022-2027

- Objective 1 (Increased jobs and investment in the Cape Town Economy): Targeted urban development programme
- Objective 15 (A more spatially integrated and inclusive city): Spatial strategy monitoring and evaluation project

INCLUSIVE ECONOMIC GROWTH STRATEGY (2021)

- Applying an economic lens to policy-making by integrating sustainable analysis into City Decision Making in alignment with the MSDF.
- The primary and most immediate scope of work must centre around economic recovery. To this end, implementation of this Strategy will be in the form of a three-phase recovery approach.

MUNICIPAL SPATIAL DEVELOPMENT FRAMEWORK (MSDF, 2023) POLICY & STRATEGY IMPLEMENTATION

- Table 5.1: Spatial strategy 1: Substrategies and policy guidelines (Policy 2, 4 and 5)
- Table A2: Spatial strategy 1: Policy guidelines, strategic and implementation intent (Policy 4,2 and 4,3)

DISTRICT SPATIAL DEVELOPMENT FRAMEWORK (DSDF, 2023): SUB DISTRICT GUIDANCE

- Southern DSDF Subdistrict 2: Bishopscourt Constantia Tokai:
 - o District Development Guidelines (page 64)
 - Subdistrict Development Guidelines (page 95)
 - o Consolidated Subdistrict SDF (Figure 18: Subdistrict 2: Bishopscourt Constantia Tokai)

Intended users

This profile provides a cohesive narrative to determine key trends across several data entry points to help inform decision-making. It also aims to help guide investment in cases where data is not readily available to the public.

Conceptual Framework

The reporting of updated time series microeconomic analysis on Cape Town's economic areas is informed by a conceptual framework, which aims to create spatial intelligence on supply & demand factors according to the 5 themes which have been identified. The 5 themes allow for an integrated narrative across areabased economic trends. The trends being reported throughout this profile are used to classify and assess the overall performance of Cape Town's economic areas.

Data preparation, sources, assumptions and limitations

The indicators reported in this profile feed off several automated data processes to add intelligence at a land parcel level which is then aggregated into economic areas. This profile draws across various datasets between 2012 and 2022 such as the General Valuation Roll, market reports, building plans, land use applications, property sales and SARS data. While many of the respective datasets are continuously refined over time, this profile will be updated as and when new data is available.

Contact details

Should you wish to make contact, please direct your feedback to the City of Cape Town's Metropolitan Spatial Plannina and Growth Management branch via Future.CapeTown@capetown.aov.za.

MICRO-ECONOMIC DEMAND & SUPPLY FACTORS

This profile examines a range of micro-economic indicators to highlight trends in supply and demand specific to the economic area. The indicators include:

- Property sales per land use sector
- Building work completed
- Types of land use applications approved
- Vacant land per land use sector
- Built-up land and take up rate per land use sector
- Dominant land uses present in an area
- Building vacancy rate overtime
- · Capitalisation rate over time
- Rental rate p/m² by land use sector
- Jobs per industry

MACRO-ECONOMIC REPORTS AND INDICATORS

For additional insights into the macro-economic factors affecting the regional economic condition, refer to the following reports for more information on macroeconomic indicators related to Cape Town:

- **Economic Performance Indicators for Cape Town**
- Regional Market Analysis and Intelligence 2023/24
- Provincial Economic Review and Outlook (PERO)
- Municipal Economic Review and Outlook (MERO)

VALUE PROPOSITION

Promoting economic infrastructure in support of economic growth and job creation.

Supports internal and external collaboration around data and spatial intelligence.

Supports the spatially differentiated investment rationale of the MSDF and DSDFs.

CHALLENGES OBJECTIVES TO ADDRESS

Urban Growth Planning (Non-res growth estimates):

Determine where to accommodate non-res growth.

Spatial intelligence:

Location-based supply and demand factors.

Enhanced spatial policy:

Evidence-based analysis on Cape Town's space economy informing a policy framework.

AREAS OF APPLICATION

Land Use Model 2050 update.

Replacement of the static and dated ECAMP with an updated, automated economic analysis tool.

Support: Business retention

Data foundation behind MSDF Policy Statement 4.

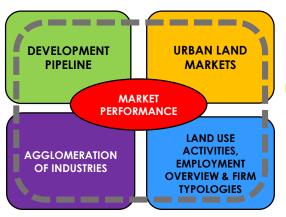
& expansion initiatives.

Supply, Demand & Performance (S,D & P)

Building work under construction/complete d (S). Land use approvals (D). Property sales by sector (P).

Agglomeration and Coagalomeration of major sectors/industries (S)

area within an area).



Cap rates (P) Rental rates per m² per sector (P)

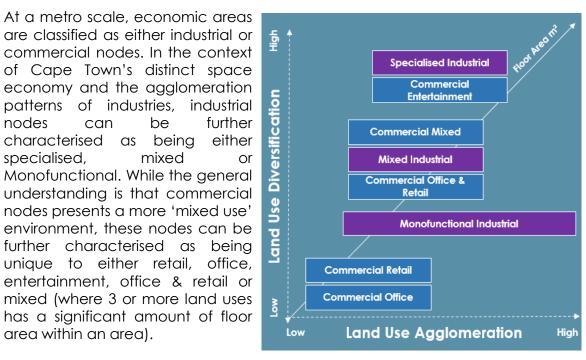
Built-up extent (m²) of land per sector (S). Vacant land (m²) per sector (S). Vacancy rate of buildings (%) per sector

Dominant land use (S) Propensity of industries at a Metro scale (D). Total jobs per industry & wage band (D).

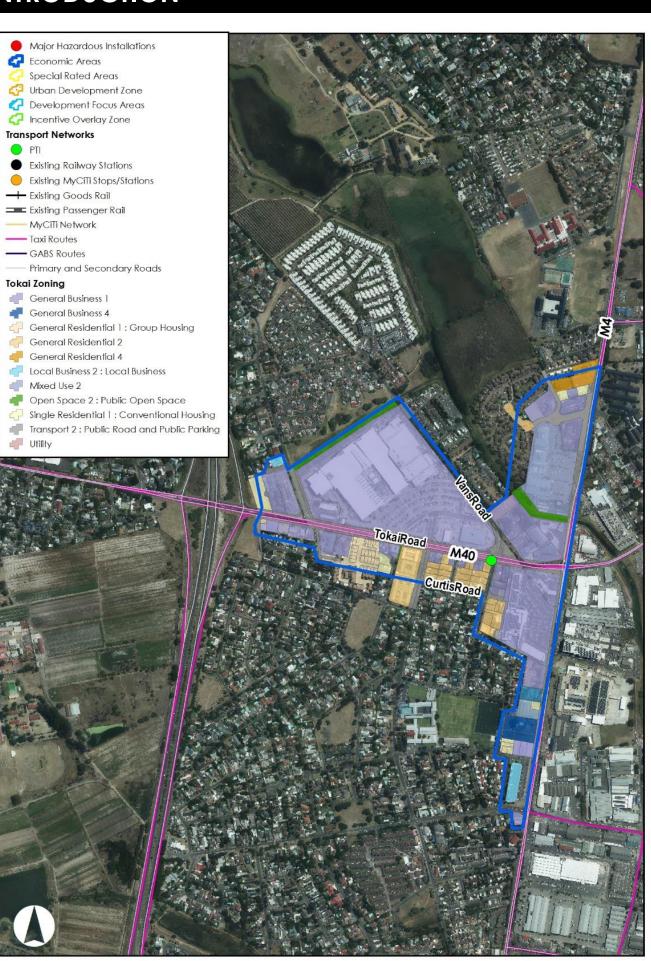
Firm size and count (D).

are classified as either industrial or commercial nodes. In the context of Cape Town's distinct space economy and the agglomeration patterns of industries, industrial further nodes be can characterised as being either specialised, mixed Monofunctional. While the general understanding is that commercial Land Use nodes presents a more 'mixed use' environment, these nodes can be further characterised as being unique to either retail, office, entertainment, office & retail or mixed (where 3 or more land uses

At a metro scale, economic areas



Introduction



TOKAI

Location

- The area is approximately 21km south of Cape Town's Central Business District and the Port of Cape Town. Furthermore, it is located 30km from Cape Town International Airport.
- It is also situated along Tokai Road, connecting to the M3 highway, providing easy access to other areas across Cape Town.
- The area includes a Public Transport Interchange and is serviced by taxis and a nearby railway station.
- Access to a skilled workforce from surrounding areas includes the broader Westlake, Tokai, Retreat, Southfield and Bergyliet areas.

Zoning, land use and form

- The area is predominantly zoned for mixed-use, business and residential purposes.
- The area is mainly characterised by office, retail and residential, which include malls, flats, shops and restaurants.
- The average land parcel sizes in the area range between 2,000 5,000m², with a limited number of land parcels ranging beyond 5,000m².

Spatial planning mechanisms

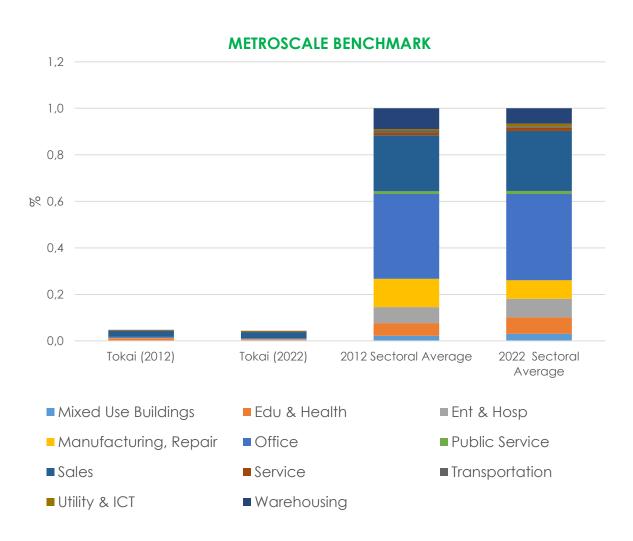
None

Key highlights of the area include:

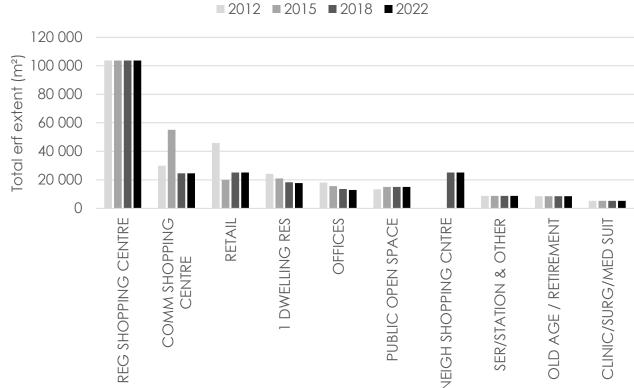
- The area began to establish itself in the 1950s, developing into a commercial hub.
- Blue Route Mall was established in the 1980s and was redeveloped in the early 2000s, acting as a catalyst for adjacent blocks to be redeveloped.
- The Main Road acts as a public transport feeder into the Blue Route Mall area.

A recent analysis involved the conversion of land use codes contained in the General Valuation Roll (GV Roll) into Standard Industrial Classification (SIC) codes to determine the propensity of industries operating in areas of similar character. However, for the commercial nodes, the benchmarking and nodal typology have been drawn from the land use codes.

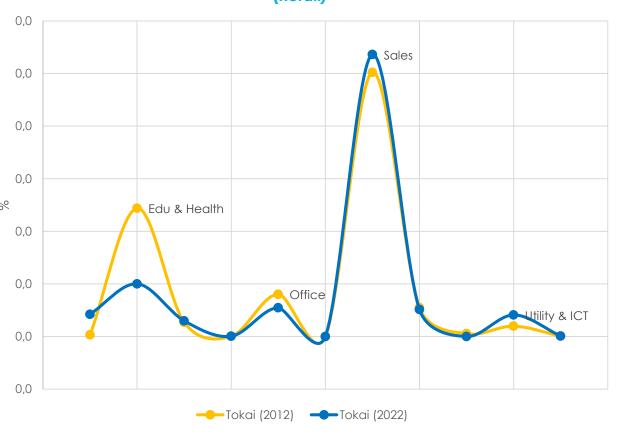
- Between 2012 and 2022, Tokai was mainly characterised by a greater propensity for sales and education & health with the latter decreasing significantly by 2022, as reflected in the Nodal Typology. The nodal typology highlights industries with the most floor area (m²) operating within an economic area.
- The **Metroscale Benchmarking** positions Tokai to being a contributor of sales, which performs lower than that of the sectoral average when measured against other commercial areas across Cape Town.
- Additionally, the GV Roll reflects land use data by showing the dominant land use over time based on the cumulative extent (m²) of floor area for malls, retail, residential and office spaces.



TOP 10 MOST DOMINANT LAND USES BETWEEN 2012 AND 2022



NODAL TYPOLOGY FOR 2012 AND 2022 (Retail)



Source: 2012 - 2022 land use codes (May 2024 analysis)

Policy & regulatory context

Conceptu

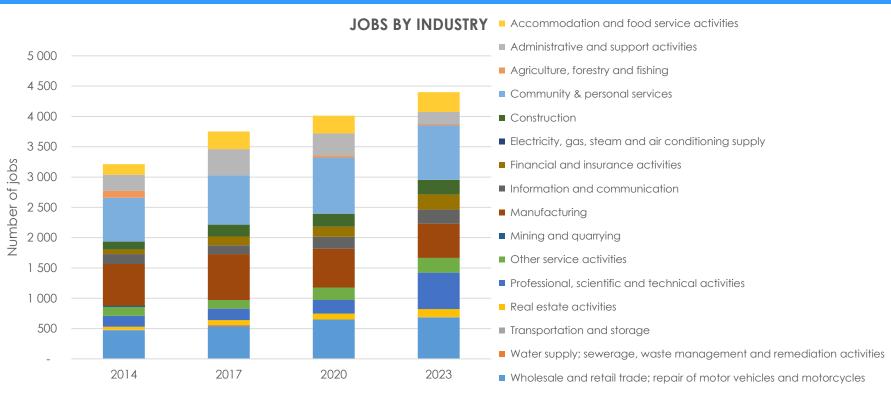
Introduction

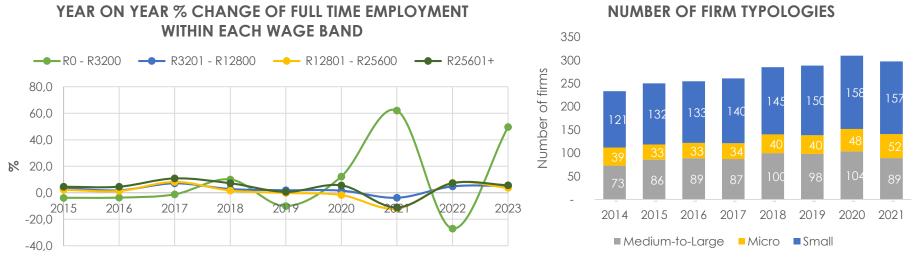
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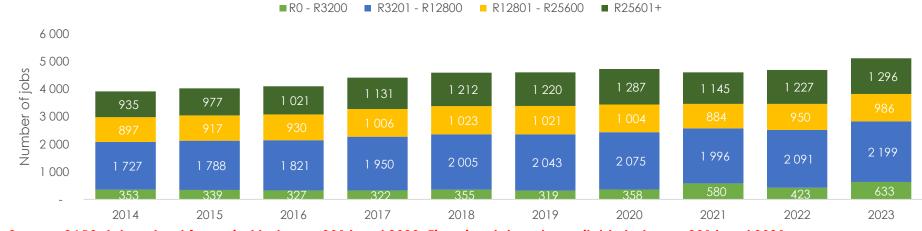
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aglomeration of industries





FULL TIME EMPLOYMENT BY WAGEBAND



Jobs/Firms

The number of job opportunities surrounding the Tokai area increased from 3,200 to 4,3000 between 2014 and 2023. An overall growth in jobs has been experienced, with most concentrated in community & personal services, wholesale & retail, professional services and manufacturing.

The total number of firms increased from 240 to 260 between 2014 and 2021. While small firms have been the most dominant, there has also been a significant presence of medium-to-large and micro firms.

Income bands

The income bands indicate the skill levels of the employed workforce. The data suggests that a larger proportion of employees earn up to R12,800 per month. However, there is also a considerable number of employees earning beyond R12,800.



Spatial hexagons in which SARS data has been captured and overlaid with Tokai economic area.

Source: SARS data extract for period between 2014 and 2023. Firm size data only available between 2014 and 2021.

DEVELOPMENT PIPELINE



Property Sales

Between 2012 and 2022, property sales were notably higher in the residential and commercial sectors compared to other sectors. While both sectors fluctuated in terms of property sales over the past 10 years, the commercial sector experienced a spike in 2013, 2017 and 2021. Whereas the residential sector experienced a spike in 2017 and 2020. Both sectors started to taper off in 2023.

Land Use Applications

While not as significant, most approvals during this period were granted for multiple applications, indicating diverse land use requirements to be in place for the area. Multiple applications may include a combination of the types seen in the graph and others.

Building Plans

In light of property sales and land use approvals, building activity has been minimal over the past decade, remaining below the metro's annual average when compared to other commercial areas. However, in 2018 and 2023, the area experienced its highest building work activity recorded.

Source: City's DAMS (building plans and land use applications extract), General Valuation Roll.

Policy & regulatory

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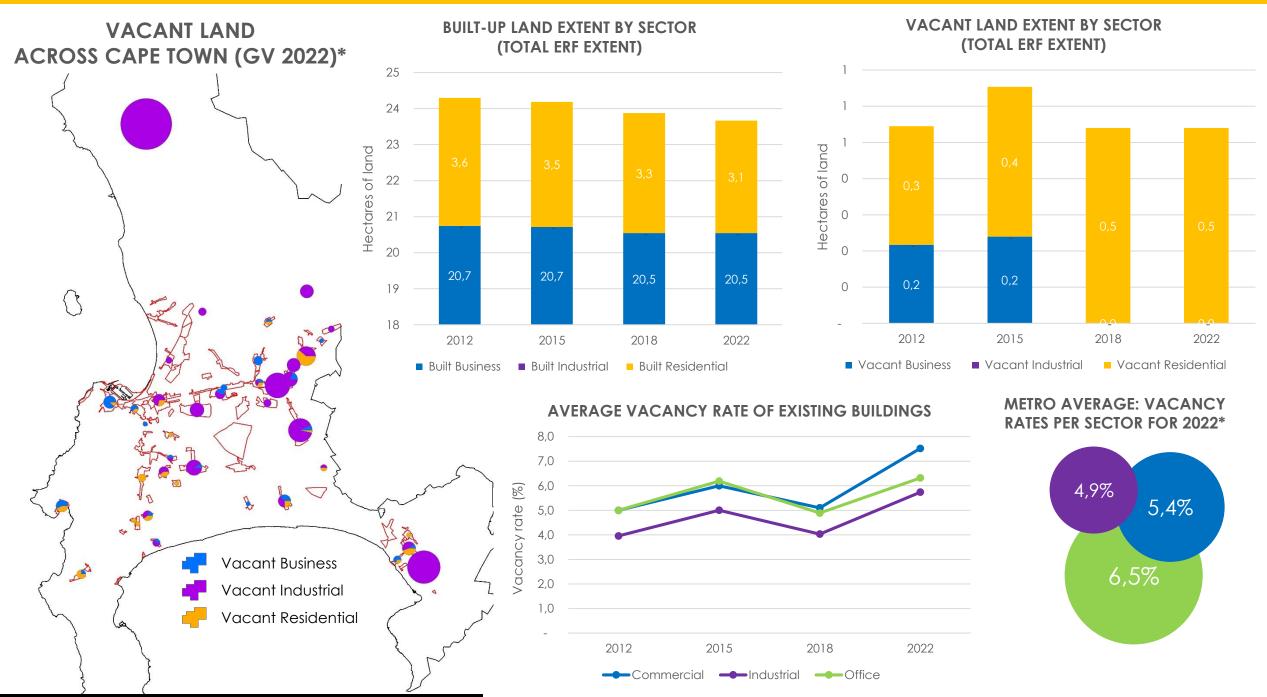
employment overview & firm typologies

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> > markets

Agglomeration of industries

Performance & Potential



Number of land parcels that are vacant by size Vacant Land

2

1

1

Commercial Industrial Residential

The map illustrates the latest General Valuation Roll (2022) by showcasing vacant land across the metropolitan area. It complements the 2022 bar graph depicting available vacant land. The region has remained stable regarding built-up land, with very little vacant land available, as of 2022 and further indicating a well-developed commercial area. Additionally, the remaining vacant land is categorised based on the number and size of the land parcels, as reflected in the accompanying table.

Vacancy Rates

Alongside vacant land, the vacancy rates for existing buildings in the commercial and office sectors were similar in that they increased from 5% to 7,5% and 6,3%, respectively. The industrial sector also increased from 4% in 2012 to 5.7% in 2022.

Source: City's General Valuation Roll and Market Reports

Erf Size

1) 1-250m²

2) 251-500m²

3) 501-1000m²

4) 1001-2500m²

5) 2501-5000m²

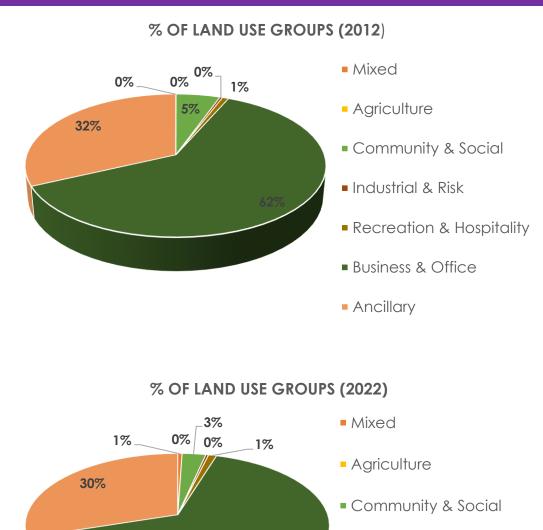
6) 5001-10000m²

 $7) > 10000 \text{m}^2$

*A metro view that provides further context relative to this economic area.

SECTORAL AGGLOMERATION AND CO-AGGLOMERATION RELATIONSHIPS



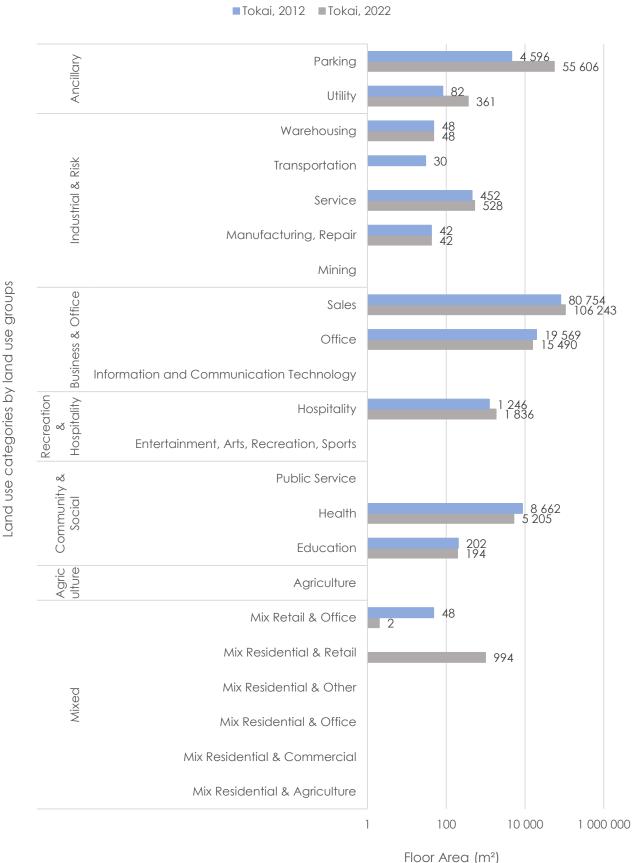


Business & Office
 Ancillary
 The pie charts illustrate the percentage distribution of land use groups in Tokai, based on the cumulative floor area (m²) across various land uses. As shown in the charts, the Business & Office group has been the most dominant in 2012 and also experienced growth by 2022. A significant amount of the Ancillary group is also present.

■ Industrial & Risk

Recreation & Hospitality

Additionally, the bar graph provides a comparative view of the coagglomeration of land use categories between 2012 and 2022 within each land use group. The data indicates that the sales and office land uses have maintained significant dominance and also expanded by 2022, with a noteworthy presence of parking spaces. There is also a presence of other land uses operating in the area that can be seen to support the most prevalent land uses in the area.



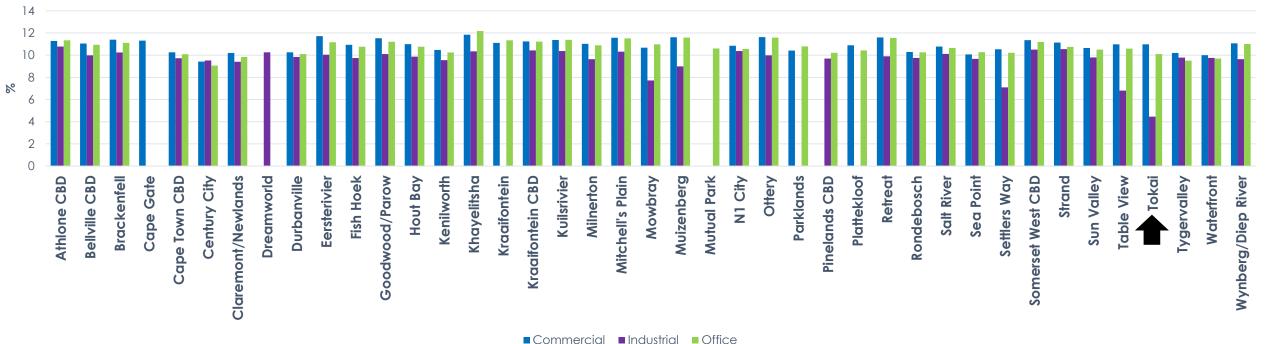
Source: Analysis of GV data (May 2024)

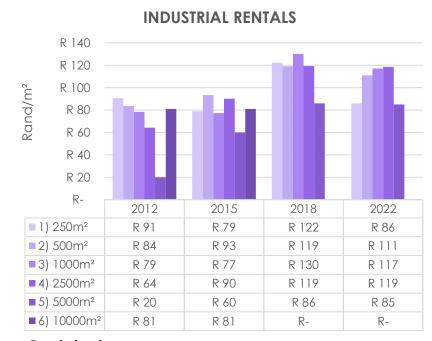


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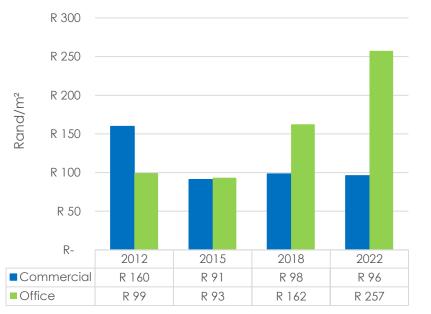


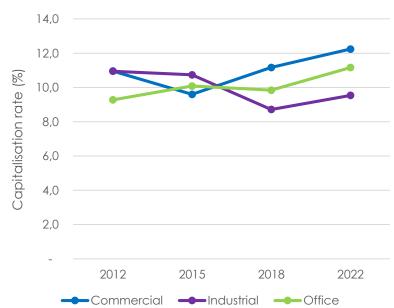
Rental rates

Rental rates across all industrial space fluctuated between 2012 and 2022, with significant increases observed in the smaller-sized property sizes.

Office rentals remained constant between 2012 and 2015 and while experiencing an increase between 2018 and 2022. Commercial rentals decreased in 2015 and remained constant up till 2022.







CAPITALISATION RATES

Comparative view on capitalisation rates

The average capitalisation rate between 2012 and 2022 for commercial, industrial and office sectors has been 10,98%, 4,46% and 10,11%, respectively and further indicates its competitiveness relative to other commercial areas.

Year on year capitalisation rates for the commercial sector have increased from 10,9% in 2012 to 12,2% in 2022. The office sector also increased from 9,3% in 2012 to 11,2% in 2022. Lastly, the industrial sector decreased from 10,9% in 2012 to 9,5% in 2022.

- Higher cap rates = higher investment risk.
- Lower cap rates = lower investment risk.

Source: 2012 – 2022 market reports

Performance

The scores provided below summarise the detailed information presented throughout this profile. The method used to calculate Performance and Potential is based on several measurable individual indicators. The scoring system ranges from 0 to 5, where 0 indicates low performance or potential and 5 indicates high performance or potential. This profile compares either to Cape Town CBD (Commercial) or Montague Gardens (Industrial), depending on the classification of the economic area, as these two areas have attracted the most new floor area between 2012 and 2022 within their respective classifications.

PERFORMANCE & POTENTIAL

Description

Indicator

Management Benefits

PERFORMANCE POTENTIAL Proximity to Public Transport Land Use Growth Commercial Cap Job Growth Incentive & Precinct Commercial Vacancy Rate Management Benefits Rate Industrial Cap Rate Building Work Vacant Residential Industrial Vacancy Land Rate Industrial Vacancy Commercial Rate Vacancy Rate Vacant Commercial & Industrial Land

Performance	Land Use Growth	Measures the growth of new floor area (m²) from 2012 to 2022 within an economic area, compared to other economic areas of similar classification. More growth indicates better performance. Source: General Valuation Roll.
	Job Growth	Measures the percentage change in jobs within an economic area from 2014 to 2023, comparing this data against other economic areas of similar classification. A higher job prevalence indicates better performance. Source: SARS as of May 2024.
	Building Work	Measures building work activity (new and improved m²) within an economic area from 2012 to 2022, compared to other economic areas of similar classification. Increased building work activity indicates better performance. Source: City's DAMS.
	Vacancy Rate	Measures the average vacancy rates for the commercial and industrial sectors as of 2022, compared to other economic areas of similar classification. Lower vacancy rates indicate better performance. Source: City's Market Reports.
	Capitalisation Rate	Measures the percentage change in capitalisation rates for the commercial and industrial sectors during the years 2012, 2015, 2018, and 2022, comparing them to other economic areas of similar classification. A lower average percentage change between these periods indicates greater maturity and consequently, higher performance. Source: City's Market Reports.
tential	Proximity to Public Transport	Assess the accessibility of various public transport modes near an economic area. Greater access to multiple transport modes indicates higher potential. Source: City's UPD, spatial analysis.
	Vacant Land	Assess the availability of vacant land in the commercial, industrial and residential sectors. A higher amount of vacant land across these three sectors as of 2022 indicates greater potential. Source: General Valuation Roll.
	Vacancy Rate	Measures the average vacancy rates for the commercial and industrial sectors as of 2022, compared to other economic areas of similar classification. Higher vacancy rates indicate greater potential. Source: City's Market Reports.
	Incentive & Precinct	Evaluate the spatial overlap, whether partial or complete, of incentive areas and established precinct management tools within

each economic area. A greater degree of overlap suggests increased potential. Source: City's UPD, spatial analysis.